



Change the Way You Communicate with Your Community

Mitel is proud to announce its partnership with The National Joint Powers Alliance™

Through a competitive bidding process against other telecom vendors, Mitel is pleased to announce it has been awarded the exclusive telecommunications vendor NJPA Contract #042109. This bidding process is based on product quality and pricing, customer service and overall market leadership. Mitel offers a wide range of communications solutions for government and education agencies. Mitel is recognized for its innovative, secure solutions and commitment to open standards – key elements NJPA members want in unified communications solutions. Among the many benefits members receive by having an exclusive telecom vendor through NJPA is the ability to obtain best-in-class products and services without a timely and costly procurement process. Mitel and its nationwide network of more than 600 authorized Business Partners are committed to support and work with NJPA's 29,000+ members to dramatically change the way they communicate.

Why Mitel

Mitel delivers flexibility and simplicity in smart unified communications solutions and applications for organizations of all sizes. Combined with a full range of managed services that include voice and data network design and traffic provisioning, custom application development, and attractive financing options, Mitel is your one stop provider for all your Unified Communication Solutions.



Mitel is a market leader in providing business communication solutions for organizations who want to:

- Save Money** ... with standards-based IP communications platforms and applications
- Stay Connected Anytime, Anywhere** ... with flexible work, mobility and collaboration tools that break down the barriers to effective communication
- Excel in Customer Service** ... with 24/7 availability, first-call resolution, seamless connectivity, and monitoring and management tools to maximize your resources
- Be Green** ... with eco-friendly, IP-powered applications and products made from recyclable materials designed to use less electricity and help reduce energy costs

CONTACT MITEL

Murray Van Dyke, Government Account Manager – West
602-629-8811
email: murray_vandyke@mitel.com

Ed Neroda, Government Account Manager – East
212-798-1836
email: ed_neroda@mitel.com

www.mitel.com

The National Joint Powers Alliance (NJPA) is a national contracting organization governed by publicly elected officials, cooperatively serving all qualifying municipal and educational agencies. Through the combined leverage of all qualifying agencies, NJPA purchasing contracts are competitively bid based on the potential national volume to provide our customers the best value. To learn more, visit www.njpacoop.org.

